

Safe Harbor Statement

The statements contained in this presentation that are not purely historical are forward looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. These include statements regarding Actuate's expectations, beliefs, hopes, intentions or strategies regarding the future.

All such forward looking statements in this presentation are based upon information available to Actuate as of the date hereof, and Actuate disclaims any obligation to update or revise any such forward looking statements based on changes in expectations or the circumstances or conditions on which such expectations may be based. Actual results could differ materially from Actuate's current expectations.

Factors that could cause or contribute to such differences include, but are not limited to, the general spending environment for information technology products and services in general and Business Intelligence, Performance Management, Rich Internet Application and Print Stream Transformation software in particular, quarterly fluctuations in our revenues and other operating results, our ability to expand our international operations, our ability to successfully compete against current and future competitors, the impact of acquisitions on the company's financial and/or operating condition, the ability to increase revenues through our indirect channels, general economic and geopolitical uncertainties and other risk factors that are discussed in Actuate's Securities and Exchange Commission filings, specifically Actuate's 2009 Annual Report on Form 10-K filed on March 10, 2010 as well as its quarterly reports on Form 10-Q.

Use of Non-GAAP Financial Measures

The non-GAAP financial measures are included in this presentation to provide an additional analytical tool for understanding the Company's financial and operating performance, and to facilitate comparability of financial results between historical financial reporting periods, among other reasons. Non-GAAP financial measures discussed in this presentation were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos Group Inc. revenue contracts and by excluding the amortization of purchased technology and other intangible assets related to Actuate's acquisition transactions, restructuring charges, stock-based compensation expense, one-time professional services fees, expenses related to idle facilities, acquisition related expenses, other employee termination costs and an adjustment to the tax provision. It is management's belief that these items are not indicative of ongoing operations and as a result, non-GAAP financial measures that exclude such items provide additional insight for investors in evaluating the Company's financial and operational performance. However, these non-GAAP financial measures should not be considered in isolation or as a substitute for the Company's GAAP results. Pursuant to the requirements of SEC Regulation G, a detailed reconciliation between the Company's GAAP and non-GAAP financial results is provided in today's press release, as well as in the investor relations section of Actuate's website at www.actuate.com. Investors are advised to carefully review and consider this information strictly as a supplement to the GAAP financial results that are disclosed in the Company's SEC filings.

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Pete Cittadini

President and CEO

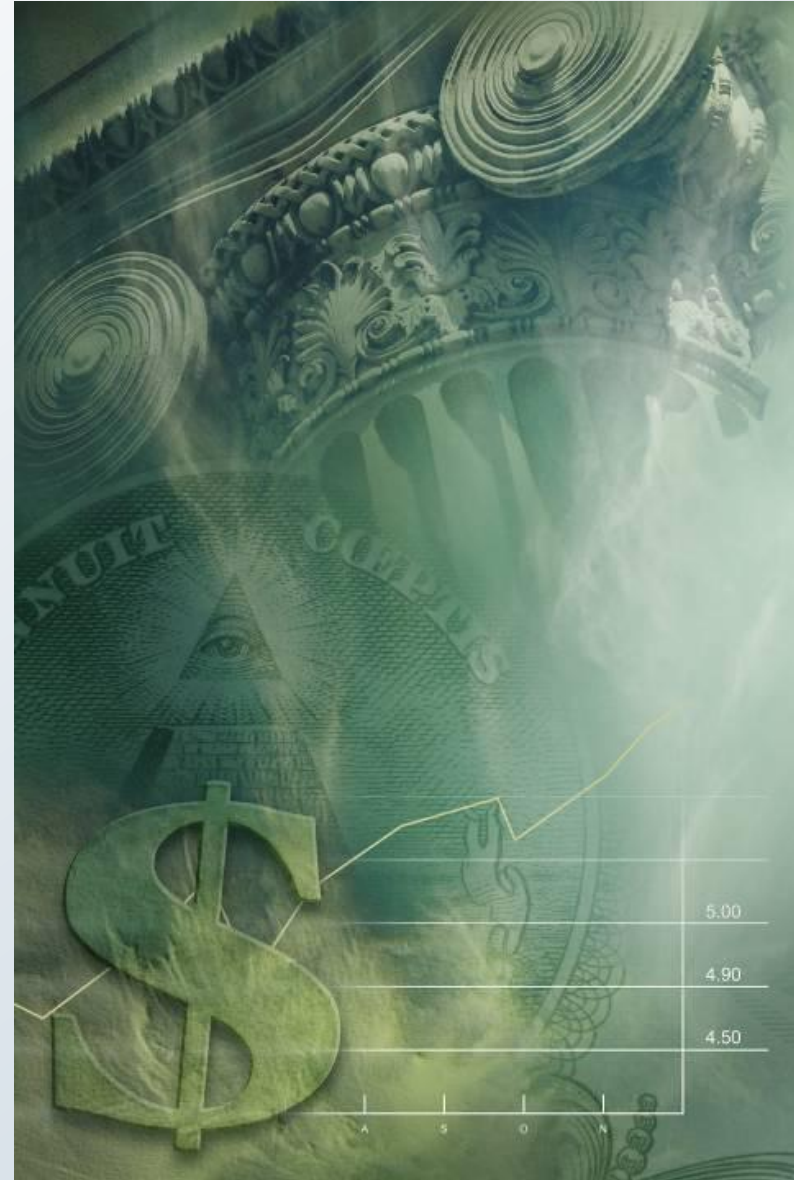
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Third Quarter FY2010 Summary

Q3 FY2010

- **Non-GAAP revenue of \$40.5 million**
- **License revenue of \$17.8 million**
- **Non-GAAP diluted EPS of \$0.23**
- **\$6.9 million cash flow from operations**

Third quarter 2010 non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and by excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring charges and an adjustment to the income tax provision. All of these income and expense items are included in Actuate's GAAP results. The income tax rate used to compute 2010 non-GAAP financial results was 20%.





**10 MILLION +
DOWNLOADS**

BIRT

**Over 1 MILLION
DEVELOPERS**

NASDAQ

ACTU

Actuate Corporation

NASDAQ

BIRT

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Third Quarter Transactions



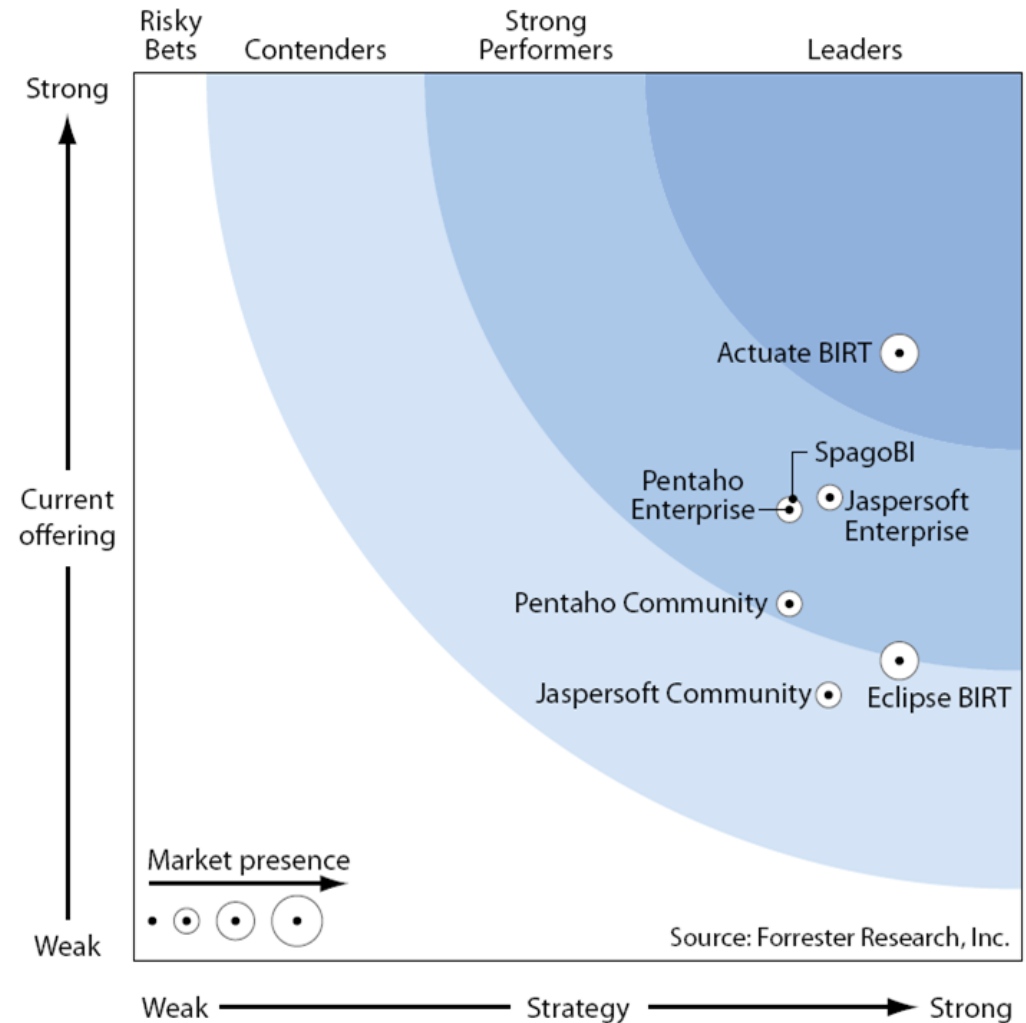
About 40% of Q3 business from Financial Services

Actuate BIRT Recognized as a Leader in Independent Research Report for Open Source BI

Actuate BIRT has been recognized as a **Leader** in open source Business Intelligence

Actuate BIRT is **the only Leader** in “The Forrester Wave:™ Open Source Business Intelligence (BI), Q3 2010”

Figure 4 Forrester Wave™: Open Source Business Intelligence, Q3 '10



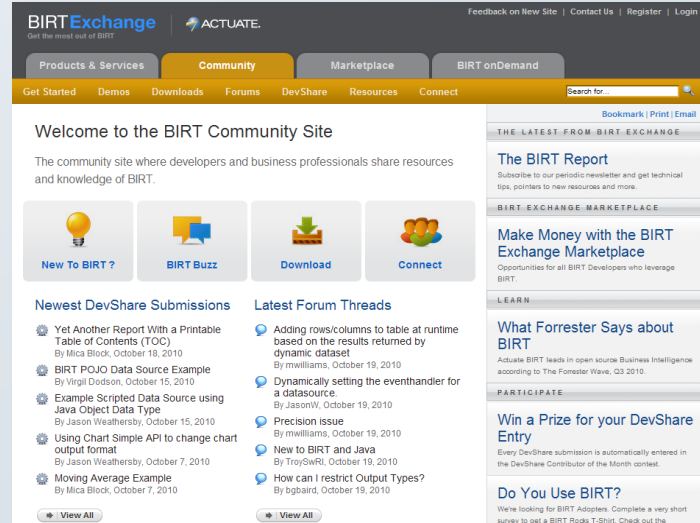
BIRT Business in Q3

Over \$5.1 million in BIRT-Related Business

- **BIRT-related business of over \$5.1 million in Q3FY10**
 - Up 8% from Q3FY09
 - Up 19% from first 9 months of FY09
 - Over 50% increase in license business from first 9 months of FY09
- **Over 140 transactions**
- **Over 32,000 total BIRT community registrations**
 - Up over 11,000 from Q3FY09
- **Contribution from Open Source BIRT users remains strong**
- **Commercial downloads from BIRT Exchange continues to increase**
- **Converting more BIRT Exchange visitors to active commercial opportunities**



The screenshot shows the BIRT onDemand website interface. The header includes the BIRTExchange and ACTUATE logos, along with navigation links for Products & Services, BIRT Community, Marketplace, and BIRT onDemand. The main content area features a "Welcome to BIRT onDemand" message, a "Free Trial - Sign Up Now" button, and a list of features such as publishing reports to mobile devices and providing an ideal platform for open source BIRT. A sidebar on the right contains a login form and a list of upcoming events.



The screenshot shows the BIRT Community website interface. The header includes the BIRTExchange and ACTUATE logos, along with navigation links for Products & Services, Community, Marketplace, and BIRT onDemand. The main content area features a "Welcome to the BIRT Community Site" message, a search bar, and a list of "Newest DevShare Submissions" and "Latest Forum Threads". A sidebar on the right contains a "The BIRT Report" section, a "BIRT Exchange Marketplace" section, and a "Learn" section.

ActuateOne Meets the Needs of the Million BIRT Developers

ActuateOne






Data Sources

ONE BIRT Design

Documents

ONE iServer

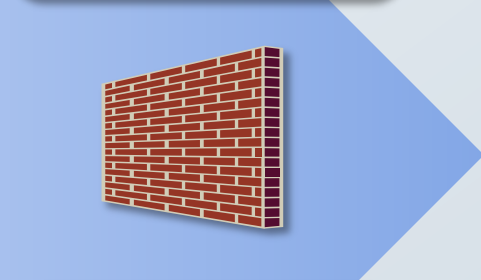


-  Smart Phones
-  Email
-  BIRT Spreadsheets
-  BIRT Information Applications
-  BIRT Analytics
-  BIRT Performance Scorecards
-  Archives
-  Batch Print

Customers and Partners



Rich Information Applications



Employees



BI and Performance Management Applications

Actuate 11: Game Changing New Release

ONE Design

- BIRT design is the foundation of ActuateOne
- Developer and IT power and productivity

ONE User Experience

- BIRT 360 – user-configurable dashboard
- BIRT Data Analyzer – in-memory analytics
- Enhanced export to Excel

ONE Server

- Elastic Clustering dynamic provisioning
- OnLine and Factory Work Units
- SPECint-based licensing and pricing

***Unmatched Leader for Scale,
Performance, Reliability and Security***



BIRT onDemand and BIRT Mobile

Smart BI for iPad, iPhone, Blackberry

BIRT onDemand

- Platform as a Service (PaaS) offering based upon BIRT iServer for \$29.99 per month per user
- Delivers interactivity, mobility, analytics and user configurable dashboards for BIRT content

BIRT Mobile

- BIRT Mobile Viewer for iPad, iPhone and Blackberry
- BIRT Mobile HD Viewer for iPad with additional iPad-specific features such as annotation and emailing



ActuateOne for e.Reports

New ODA Unlocks the Value of ActuateOne

- Meet and exceed demands for modern, interactive content and analysis with new, interactive BIRT content that connects to data and logic in existing e.Reports
- Leverage data and business logic in e.Reports as operational or analytic dashboards

Many ways to fulfill customer needs whether they want to migrate existing applications or add functionality



- *Double digit percentage growth of license revenue*
- *Double digit percentage growth of BIRT related business*
- *Continued positive cash flow from operations*
- *Continued best in class Non-GAAP operating margins*
- *Double digit percentage growth of non-GAAP diluted EPS*



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Dan Gaudreau

SVP Operations & CFO

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3Q10 Non-GAAP P&L

(\$ Millions)	<u>3Q9</u>	<u>% rev.</u>	<u>3Q10</u>	<u>% rev.</u>	<u>V%</u>
License Revs	\$8.6	29%	\$17.8	44%	106%
Maint/Supp Revs	19.3	66	20.8	51	8
Services Revs	<u>1.4</u>	<u>5</u>	<u>1.9</u>	<u>5</u>	36
Total Revenue	29.3	100	40.5	100	38
Oper. Expense	23.1	79%	26.0	64%	13%
Operating Income	6.2		14.5		134%
Oper. Margin	21%		36%		
Diluted EPS	\$0.09		\$0.23		156%

Non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring charges, acquisition related costs and an adjustment to the income tax provision. All of these income and expense items are included in Actuate's GAAP results. The income tax rate used to compute 2010 non-GAAP financial results was 20%.

3Q10 YTD Non-GAAP P&L

(\$ Millions)	<u>9 MOS. '09</u>	<u>% rev.</u>	<u>9 MOS. '10</u>	<u>% rev.</u>	<u>V%</u>
License Revs	\$25.9	29%	\$37.4	37%	44%
Maint/Supp Revs	56.8	65	58.9	58	4
Services Revs	<u>5.4</u>	<u>6</u>	<u>5.7</u>	<u>5</u>	6
Total Revenue	88.1	100	102.0	100	16
Oper. Expense	70.3	80%	78.8	77%	12%
Operating Income	17.8		23.2		30%
Oper. Margin	20%		23%		
Diluted EPS	\$0.28		\$0.34		21%

Non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring charges, acquisition related costs and an adjustment to the income tax provision. All of these income and expense items are included in Actuate's GAAP results. The income tax rate used to compute 2010 non-GAAP financial results was 20%.

Y/Y NON-GAAP REVENUE BY REGION

(\$ millions)	<u>3 MOS. ENDED</u>			<u>9 MOS. ENDED</u>		
	<u>9/30/09</u>	<u>9/30/10</u>	<u>V%</u>	<u>9/30/09</u>	<u>9/30/10</u>	<u>V%</u>
<u>N. AMERICA</u>						
LICENSE REVS	7.4	16.4	122%	21.1	32.3	53%
MAINT/SUPP REVS	15.3	16.5	8%	44.7	46.3	4%
SERVICES REVS	<u>0.6</u>	<u>1.4</u>	133%	<u>3.2</u>	<u>4.0</u>	25%
TOTAL	23.3	34.3	47%	69.0	82.6	20%
<u>INTERNATIONAL</u>						
LICENSE REVS	1.2	1.4	17%	4.8	5.1	6%
MAINT/SUPP REVS	4.0	4.3	8%	12.1	12.6	4%
SERVICES REVS	<u>0.8</u>	<u>0.5</u>	(38)%	<u>2.2</u>	<u>1.7</u>	(23)%
TOTAL	6.0	6.2	3%	19.1	19.4	2%

2010 non-GAAP revenues were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts.

Revenue Related

- Q3 revenue included \$11 million from IBM transaction
- Orders over \$100,000 with 57 customers, up from 55 in 3Q9
- Three transactions with license component > \$1 million

Income Related

- Record non-GAAP operating margin of 36%
- Direct expenses associated with IBM software license dispute were approximately \$1.5 million 2010 YTD
- Significant sequential reduction in 3Q10 litigation expenses

Third quarter 2010 non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and by excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring charges and an adjustment to the income tax provision. The income tax rate used to compute 2010 non-GAAP financial results was 20%.

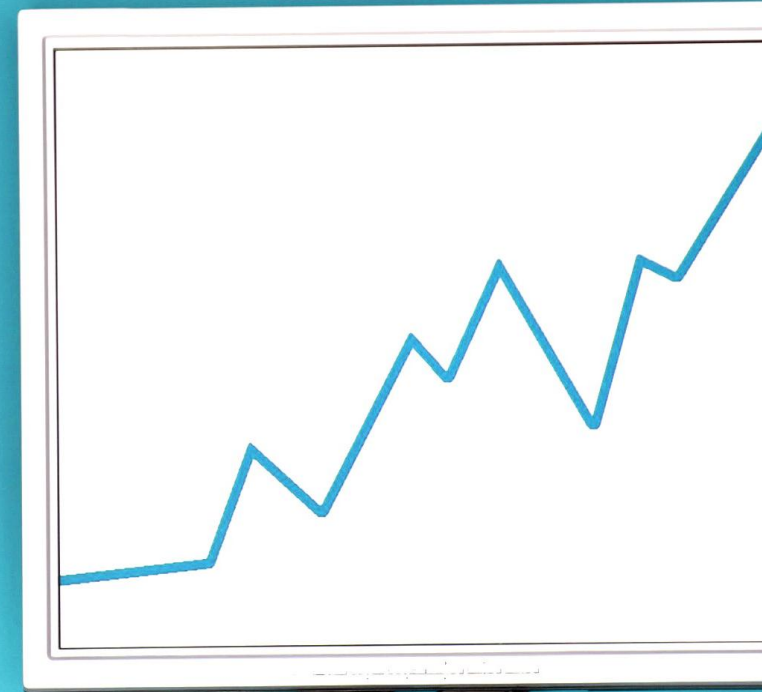
Balance Sheet

(\$ Millions)	<u>9/30/09</u>	<u>6/30/10</u>	<u>9/30/10</u>
Cash & Investments	\$70.3	\$63.6	\$73.5
Accounts Receivable	20.4	20.0	20.6
Goodwill & Purch Intang	37.2	63.6	62.7
Other Assets	<u>26.9</u>	<u>25.8</u>	<u>24.7</u>
Total Assets	<u>\$154.8</u>	<u>\$173.0</u>	<u>\$181.5</u>
Accrued Liabilities	\$15.5	\$17.3	\$15.5
Debt	30.0	40.0	40.0
Deferred Revenue	37.6	43.0	40.3
Equity	<u>71.7</u>	<u>72.7</u>	<u>85.7</u>
Total Liab/Equity	<u>\$154.8</u>	<u>\$173.0</u>	<u>\$181.5</u>

- ***DSO at 47 days, down 17 days vs. 9/30/09, and down 51 days vs. 12/31/2009 based on non-GAAP revenue***
- ***\$19.0 million cash flow from operations year-to-date, up 63% year-over-year***
- ***574 employees as of 9/30/10, up 11 from Q2***

Second quarter 2010 non-GAAP revenue was calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts.

- *Double digit percentage growth of license revenue*
- *Double digit percentage growth of BIRT related business*
- *Continued positive cash flow from operations*
- *Continued best in class Non-GAAP operating margins*
- *Double digit percentage growth of non-GAAP diluted EPS*



Q & *A*

